

LOOKING FOR LILITH THEATRE COMPANY

Profit & Loss

09/17/24

September 2023 through August 2024

Accrual Basis

	<u>Sep '23 - Aug 24</u>
Ordinary Income/Expense	
Income	
Reimbursements	3,136.02
42000 · Earned Income	
42100 · Community Outreach Earned	66,341.38
42200 · Box Office	1,217.13
42300 · Performance Bookings	1,900.00
42500 · Merchandise Sales	-154.20
42600 · Ad Sales	-136.00
42000 · Earned Income - Other	16,831.10
Total 42000 · Earned Income	85,999.41
43000 · Unearned Income	
43400 · Direct Public Support	
43420 · Fundraiser Income	965.00
43450 · Individ, Business Contributions	21,508.34
Total 43400 · Direct Public Support	22,473.34
43500 · Grants	119,363.34
43000 · Unearned Income - Other	-120.00
Total 43000 · Unearned Income	141,716.68
44800 · Indirect Public Support	1.08
47200 · Program Income	
47230 · Membership Dues	-40.00
Total 47200 · Program Income	-40.00
Total Income	230,813.19
Expense	
Reimbursement Expense	1,901.91
62100 · Public Relations and Marketing	
62120 · P R & Marketing Supplies	29.55
62140 · Printing & Duplications	888.47
62150 · Outside Contract Services	7,974.28
62100 · Public Relations and Marketing - Other	1,421.74
Total 62100 · Public Relations and Marketing	10,314.04
62200 · Production Expenses	
62205 · Production Devising	4,677.50
62210 · Costumes	751.52
62220 · Stipends & Compensations	16,450.00
62225 · Royalties	80.00
62230 · Prod Printing & Duplication	200.48
62235 · Production Tech Week	7.00
62240 · Sets & Props	1,434.48
62241 · Lighting & Sound	308.66
62245 · General Performance Supplies	884.93
62250 · Performance Space Rental	1,662.00
62255 · Rehearsal Space Rental	7,780.00
62200 · Production Expenses - Other	980.00
Total 62200 · Production Expenses	35,216.57
62300 · Community Outreach Expenses	
62310 · Stipends	70,962.50
62350 · Outreach Supplies	4,169.49
62300 · Community Outreach Expenses - Other	6,005.00
Total 62300 · Community Outreach Expenses	81,136.99

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62500 · Fundraising Expenses	
62510 · Fundraising Supplies	140.79
62520 · Fundraising Printing & Dup	211.99
62500 · Fundraising Expenses - Other	227.94
Total 62500 · Fundraising Expenses	<u>580.72</u>
62800 · Facilities and Equipment	
62870 · Property Insurance	92.19
62890 · Rent, Parking, Utilities	5,889.50
62800 · Facilities and Equipment - Other	1,712.68
Total 62800 · Facilities and Equipment	<u>7,694.37</u>
63000 · Conferences, Retreats & Dues	
63050 · Memberships and Dues	155.40
63000 · Conferences, Retreats & Dues - Other	1,694.86
Total 63000 · Conferences, Retreats & Dues	<u>1,850.26</u>
65000 · Operations	
65010 · Books, Subscriptions, Reference	
65015 · Research Expenses	31.80
65010 · Books, Subscriptions, Reference - Other	30.00
Total 65010 · Books, Subscriptions, Reference	<u>61.80</u>
65020 · Postage, Mailing Service	5.58
65030 · Printing and Duplication	8.99
65040 · Supplies	3,463.94
65050 · Telephone, Telecommunications	409.74
65060 · Professional Services	245.00
65061 · Admin Stipends	92,786.00
65070 · Financing and Bank Charges	86.30
65090 · Sales Tax Expense	15.00
65096 · Tax and License Expense	929.94
65000 · Operations - Other	4,957.30
Total 65000 · Operations	<u>102,969.59</u>
65100 · Other Types of Expenses	
65120 · Insurance - Liability, D and O	2,566.22
Total 65100 · Other Types of Expenses	<u>2,566.22</u>
68300 · Travel and Meetings	
68320 · Travel	60.00
68330 · Meals	513.17
68300 · Travel and Meetings - Other	2,864.09
Total 68300 · Travel and Meetings	<u>3,437.26</u>
Total Expense	<u>247,667.93</u>
Net Ordinary Income	<u>-16,854.74</u>
Net Income	<u><u>-16,854.74</u></u>